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SUPPLY OPERATIONS

SUMMARY

The present document reviews UNICEF supply operations in 1992. It describes activities and workload, highlighting supply volumes and trends. Dollar figures describe approximate volumes only. The annexes provide statistical data supporting the discussion. All figures used are based on the latest data available at the time of printing and may not be final.

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GLOSSARY

Issue orders: Documents to record the issue of supplies from the Supply Division warehouse inventory.

Purchase orders: Documents issued by UNICEF to suppliers that formalize agreed terms for the purchase and delivery of supplies.

Procurement services: UNICEF assistance to Governments, United Nations agencies and non-governmental organizations (NGOs) working in fields benefiting children by undertaking procurement of goods and services on request and on a cost prepaid basis. A small handling charge is added by UNICEF to the cost of the supplies and services to cover the cost of extra administration and documentation.

Supply call-forward: A document issued by field offices specifying the supply component of programme assistance and including estimated cost and required delivery date. When received by Supply Division, procurement and/or warehouse action is initiated.

INTRODUCTION AND OVERVIEW

1. The supply operations of UNICEF account for some 50 per cent of the dollar value of programme assistance. Supply Division also provides procurement services, as support to developing countries, to Governments, donors, NGOs and other agencies. All supply operations involve Supply Division, whether related to procurement in developing countries, to supplies provided through the UNICEF warehouse at Copenhagen or to purchases for direct delivery from suppliers to country programmes.

2. In 1992, the thirtieth anniversary of the presence of Supply Division in Denmark, as well as the creation of the Copenhagen warehouse facility, was celebrated. It was also a year marked by tremendous growth in supply assistance provided to programmes and procurement services' customers which increased by some 22 per cent over 1991 to $372 million. The increased level of assistance is due in part to the large demands for emergency supplies which have been received throughout the year.

3. During 1992, Supply Division continued to respond to the needs of the organization and further evolved procedures and systems to improve response to programme requirements. Electronic data processing (EDP) hardware has been upgraded recently to provide additional capacity and to permit the implementation of new computer systems that will provide the operational capacity for the next few years. Long-term requirements for vaccines and essential drugs continue to be covered by the establishment of arrangements covering forecast needs for a period of at least 12 months ahead.

4. Efforts to broaden the base of suppliers available to UNICEF continued both in developing and, with special emphasis on the underutilized major donor countries, in industrialized countries. Within the United Nations system, Supply Division continues to work closely with the United Nations Development Programme/Inter-Agency Procurement Services Office (UNDP/IAPSO) in matters related to the coordination of United Nations procurement activities.

5. In 1992, IAPSO moved into its new offices in the west wing of the extension made to the existing UNICEF offices. The east wing extension is occupied by UNICEF staff. The extension to the buildings was provided by the Government of Denmark. The completed facility was inaugurated by Mr. Poul Schluter, former Prime Minister of Denmark, in the presence of the Administrator of UNDP and the Executive Director of UNICEF in a ceremony attended by parliamentarians, members of the diplomatic community and the press.

I. SUPPLY WORKLOAD (EXCLUDING FREIGHT) 1/

6. The demand for supplies and equipment to be delivered directly from suppliers during 1992 was $329 million. This was composed of supply call-forwards for UNICEF-supported programmes amounting to $313 million and requests for procurement services amounting to $16 million.

7. Requests for standard items to be delivered through the warehousing and packing operations totalled $98 million, of which $37 million were from

procurement services' customers. To satisfy this demand, production output in 1992, together with the work in progress at the end of 1991, amounted to approximately $94 million. The work in progress for standard items remaining at 31 December 1992 amounted to $30 million.

II. PURCHASE ORDERS

8. In 1992, UNICEF placed purchase orders with a total value of $372 million, 2/ compared with $304 million in 1991. Included in this figure are $85 million for replenishment of the warehouse inventory and $15 million for procurement services undertaken by UNICEF for direct shipments to various Governments, United Nations agencies and NGOs. Purchase orders were placed with approximately 3,100 suppliers in over 140 countries for delivery to programmes, customers and the Copenhagen warehouse. A total of 25,100 purchase orders was placed, with an average value of $14,800 per order (see annex I).

III. DEVELOPING COUNTRY PROCUREMENT

9. As part of the development of coordinated procurement within the United Nations system, UNICEF has adopted the UNDP definition of a developing country, as this is used in all reports on developing country procurement issued by the IAPSO. Based on this definition, procurement in developing countries amounted to $107 million, or 29 per cent of 1992 total procurement value.

IV. MAJOR COMMODITIES PURCHASED

10. Major commodities purchased included vaccines and related equipment for universal child immunization (UCI), ($96 million), essential drugs ($61 million), vehicles and spare parts ($38 million), water supply and sanitation equipment and supplies ($36 million), printing equipment and paper products ($18 million), computer equipment and office supplies ($16 million), and hospital, school and office furniture ($13 million) (see annex II).

V. PRICE DEVELOPMENTS

11. The unit value index of manufactured goods exports 3/ for developed countries increased from 131 at the third quarter of 1991 to 145 at the third quarter of 1992. An analysis of 1992 purchase prices for items for the warehouse inventory compared with those of 1991, indicated an overall increase of approximately 2 per cent. These figures are based on the conversion of the various currencies of purchase to the United States dollar, which has varied in value since the beginning of 1992.

VI. PROCUREMENT SERVICES (EXCLUDING FREIGHT)

12. Procurement services activities (including warehouse issues) for other United Nations agencies, Governments and voluntary organizations amounted to $52 million, of which $40 million was delivered from the warehouse. More than

150 Governments, United Nations agencies and NGOs used UNICEF procurement services. Fees to cover handling costs were collected against 1992 shipments and amounted to some $2,401,100. A listing of procurement services activity in 1992 is provided in annex III.

VII. EMERGENCIES

13. Participation by the Supply Division in emergency activities continued at a high level during 1992. Some $75 million, or 23 per cent of total supply assistance, were provided, including some $13 million provided by the warehouse. The largest amounts of emergency supplies were provided to Somalia, the former Yugoslavia, Afghanistan, Mozambique, Liberia, the Sudan, Somalia and Iraq, among others.

VIII. SHIPMENTS

14. The shipping sections in New York and Copenhagen processed a total of 16,100 shipments equivalent to 67,800 metric tons and valued at $349 million. The freight/value ratio (excluding inward shipments to the warehouse at Copenhagen) decreased from 13.6 per cent in 1991 to 11.6 per cent in 1992 due primarily to a smaller number of full charter air shipments.

Notes

1/ Call-forwards and other supply operations are described in "An overview of UNICEF policies, organization and working methods" (E/ICEF/670/Rev.3). (A revised version of the "overview" will be available later in 1993.)

2/ Statistical information is provided in annexes I to IV to the present document listing UNICEF suppliers in 1992 by value and country, supply delivery by country of destination, procurement services and procurement in developing countries and major commodity groups purchased.

3/ United Nations, Monthly Bulletin of Statistics (advance information as of December 1992). The index is derived from national unit value indices and their conversion from national currencies into United States dollars.

Annex I

VALUE OF PURCHASE ORDERS PLACED FOR SUPPLIES AND EQUIPMENT IN 1992
BY COUNTRY OF PURCHASE AND MAJOR SUPPLIERS (ORDERS TOTALLING $50,000 OR MORE)

(INCLUDING PROCUREMENT SERVICES, EXCLUDING PROVISION FOR FREIGHT)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
ABU DHABI	1			35 400
AFGHANISTAN				197 900
MR. A. RAHIM	2	128 100	PUMPS, WATER	
OTHER SUPPLIERS	24	69 800		
ALBANIA	1			4 300
ANGOLA	66			108 200
ARGENTINA				143 800
MCLEAN SAICIA	2	115 100	REFRIGERATORS	
OTHER SUPPLIERS	8	28 700		
AUSTRALIA				946 300
DYNEK PTY. LIMITED	14	350 200	NEEDLES, SUTURES	
MALCOLM THOMPSON, PUMPS PTY. LTD.	2	244 700	WATER PUMPS	
PPI INDUSTRIES LTD.	2	173 800	POLYETHYLENE WATER PIPES	
OTHER SUPPLIERS	27	177 600		
AUSTRIA				5 484 100
BIOCHEMIE GMBH	43	4 644 900	ESSENTIAL DRUGS	
AOWS, RUDOLF. SROFFNER GMBH	1	303 700	STEEL CASING PIPES	
HYDROTECHNIK GMBH	1	250 800	WATER TREATMENT EQUIPMENT	
ERNST VOGEL	3	63 100	WATER PUMPS	
GEROT PHARMAZEUTIKA	1	62 300	ESSENTIAL DRUGS	
BUERSTENFABRIK, EDUARD FRIEB G.M.B.H.	4	55 600	HOSPITAL EQUIPMENT	
OTHER SUPPLIERS	23	103 700		
BANGLADESH				7 055 200
ISPAHANI MARSHALL LTD.	2	1 358 700	PHARMACEUTICAL PACKAGING	
ESS. DRUGS CO. LTD.	8	632 400	ESSENTIAL DRUGS	
OVI INTERNATIONAL	1	365 000	CEMENT	
M/S ROBIN PRINTING AND PACKAGES LIMITED	13	286 300	PRINTING SERVICES	

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Annex I (continued)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
BANGLADESH (continued)				
GONOSHASTHAYA PHARMACEUTICALS LTD.	3	278 400	PHARMACEUTICAL PRODUCTS	
TEJGAON ENGINEERING COMPANY LIMITED	5	274 000	WATER PUMPS	
MOLLAH PVC PIPE	5	250 300	PVC PIPES	
MIRPUR AGRICULTURAL WORKSHOP	2	247 000	WATER PUMPS SAGAR PLASTIC	
INDUSTRIES LTD.	2	190 100	PLASTIC HOUSEWARE	
PIONEER PRINTING	14	172 400	PRINTED MATTER	
NATIONAL PLASTIC INDUSTRIES LTD.	1	169 400	PVC PIPE	
UNIDEV LIMITED	29	152 100	PERSONAL COMPUTERS	
NATIONAL ORAL REHYDRATION PROJECT	2	143 300	CHEMICALS FOR ORAL REHYDRATION SALTS	
MESSRS. LIRA INDUSTRIAL ENTERPRISE	3	138 100	PVC PIPE	
AZAHAR BROTHERS CO.	1	112 600	ORS	
BANGLADESH PROGRESSIVE ENTERPRISE PRESS	4	101 100	PRINTED MATTER	
MESSRS MOHAMMADI ENGINEERING WORKS LTD.	2	119 500	WATER PUMPS	
FARMLAND ENG. LTD.	1	101 000	WATER PUMPS	
RANGPUR FOUNDRY LTD.	4	96 200	WATER PUMPS	
MONI OFFSET PRESS	8	93 700	PRINTED MATTER	
BANGLADESH SCHOOL TEXT BOOK BOARD	7	92 800	PRINTING SERVICES	
KHALIDA FILTER & IRON INDUSTRIES	5	86 600	PVC PIPE	
REKHAYON	4	82 100	PRINTED MATTER	
EDEN PRESS	8	72 900	PRINTED MATTER	
HAQUE TRADERS	6	71 400	SURGICAL INSTRUMENTS	
ISAPHANI MARSHALL LTD.	1	70 600	ORS PRODUCTION EQUIPMENT	
DIRECTOR GENERAL	2	58 300	PRINTING SERVICES	
AL-ASIF ENGINEERING	1	50 500	WATER PUMPS	
OTHER SUPPLIERS	201	1 188 400		
BARBADOS	22			51 900
BELGIUM				11 630 600
SMITHKLINE BEECHAM BIOLOGICALS S.A.	136	7 268 300	VACCINES	
BECTON DICKINSON	35	1 431 000	SYRINGES AND NEEDLES	
LABORATORIA WOLFS	66	1 123 500	ESSENTIAL DRUGS	
CERESTAR EXPORT	18	593 000	BULK GLUCOSE	

Annex I (continued)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
BELGIUM (continued)				
ATLAS COPCO BELGIUM S.A.	32	310 300	COMPRESSORS	
PURNA PHARMACEUTICALS	2	183 300	ESSENTIAL DRUGS	
MOTOR CARE	3	111 600	VEHICLE PARTS AND ACCESSORIES	
HACH EUROPE S.A.	20	102 000	BASIC CHEMICALS	
MANUCHAR	5	86 300	ELECTRICAL EQUIPMENT	
TERUMO CORPORATION	8	70 700	HYPODERMIC NEEDLES	
OTHER SUPPLIERS	66	350 600		
BELIZE	18			25 100
BENIN	32			77 300
BHUTAN	31			111 500
BOLIVIA				1 664 400
INDUSTRIA DE MUEBLES KORY PUNKU	36	510 900	PVC PIPE	
CENTRO DE PROMOCCION RURAL "JESUS MARIA"	6	92 700	BUILDING MATERIALS	
TOYOTA BOLIVIANA LTDA	12	80 800	TYRES	
COASIN BOLIVIA SRL	15	52 900	PERSONAL COMPUTERS	
CEDEAGRO	4	51 300	BUILDING MATERIALS	
FERRETERIA NICHOLSON	11	50 200	BUILDING MATERIALS	
OTHER SUPPLIERS	436	825 600		
BOTSWANA				446 400
LESUMA TRADING COMPANY (PTY) LTD.	3	352 500	STOVES, ELECTRIC	
OTHER SUPPLIERS	20	93 900		
BRAZIL				749 700
OBRA SOCIAL NOSSA SENHORA DA GLORIA	4	417 600	ORS	
OTHER SUPPLIERS	144	332 100		
BULGARIA	3			72 300
BURKINA FASO	139			132 400
BURUNDI				371 100
UTEMA TRVHYDRO BURUNDI	14	125 800	STEEL PIPE AND FITTINGS	
ECODI	3	57 400	CEMENT, PORTLAND	
OTHER SUPPLIERS	102	187 900		

Annex I (continued)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
CAMEROON	51			108 000
CANADA				7 511 700
CONPHARMA VACCINES LTD.	138	2 727 800	VACCINES	
CONNAUGHT LABORATORIES LTD.	85	2 657 500	VACCINES	
IMMUNOLOGY INTERNATIONAL LIMITED	37	1 126 600	VACCINES	
APOTEX INC.	9	574 900	ESSENTIAL DRUGS	
NOVOPHARM LTD.	3	109 600	ESSENTIAL DRUGS	
CANADIAN COMMERCIAL CORP.	5	108 400	PVC PIPES, WATER	
GENPAK	3	75 800	PLASTIC EATING UTENSILS	
OTHER SUPPLIERS	20	131 100		
CAPE VERDE	1			11 300
CENTRAL AFRICAN REPUBLIC				159 900
PETROCA	19	116 000	PETROL (GASOLINE)	
OTHER SUPPLIERS	125	43 900		
CHAD	64			71 400
CHILE	13			581 100
CHINA				3 671 100
SHANGHAI MEDICINES & HEALTH PRODUCTS	57	911 800	HYPODERMIC NEEDLES, ORS	
SHANGHAI INSTRUMENTATION AND ELECTRONICS	15	365 400	LABORATORY EQUIPMENT	
CHINA NAT. MEDICAL EQUIPMENT & SUPPLIES	33	597 700	HOSPITAL FURNITURE	
CHINA NATIONAL MACHINERY IMP/EXP CORP.	11	484 600	PVC PIPE AND FITTINGS	
BEIJING STONE OFFICE EQUIPMENT	31	188 800	OFFICE EQUIPMENT	
CHINA TIANJIN INSTRUMENTS COMPANY	1	158 000	MUSICAL INSTRUMENTS	
CHINA NATIONAL LIGHT INDUSTRIAL	16	154 500	GROWTH MONITORING EQUIPMENT	
FACTORY OF SCIENTIFIC & TEACHING INSTRUMENTS	4	118 100	AUDIO-VISUAL EQUIPMENT	
FACTORY OF ELECTRONIC INSTRUMENTS	5	88 100	APTITUDE TESTING APPARATUS	
FACTORY OF INSTRUMENTS	5	82 000	MEASURING AND TESTING INSTRUMENTS	

Annex I (continued)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
CHINA (continued)				
CHINA GREAT WALL GROUP IMP & EXP	7	63 200	PERSONAL COMPUTERS	
QINGHUA UNIVERSITY	1	53 300	TELEVISION SETS	
OTHER SUPPLIERS	97	405 600		
COLOMBIA				253 300
INDESCON - INTERNACIONAL DE SISTEMAS	12	61 100	REFRIGERATORS	
OTHER SUPPLIERS	36	192 200		
CONGO	3			5 100
COSTA RICA	73			146 400
COTE D'IVOIRE	112			190 500
CROATIA				1 696 600
PLIVA MARKETING FOOD	15	739 800	FOOD PRODUCTS, ESSENTIAL DRUGS	
PODRAVKA	8	403 300	FLOUR, WHEAT	
MTC CAKOVEC	2	177 400	CLOTHING	
ZDENKA	4	165 700	DRIED MILK	
OTHER SUPPLIERS	6	210 400		
CUBA	4			72 200
CYPRUS				486 100
MEDOCHEMIE CYPRUS LTD.	1	473 400	ESSENTIAL DRUGS	
OTHER SUPPLIERS	4	12 700		
CZECHOSLOVAKIA				201 300
PRAGOEXPORT	8	52 600	ERASERS	
OTHER SUPPLIERS	14	148 700		
DENMARK				22 966 000
VESTFROST A/S	53	6 512 200	COLD-CHAIN EQUIPMENT	
DAN BLENDS A/S	12	1 209 900	ORS	
DANSU A/S	6	1 026 300	ESSENTIAL DRUGS	
ABC HANSEN	8	899 700	GRINDING MILLS	
ENGELHARDT A/S	12	874 800	MILK POWDER	
OXFORD BISCUIT FA A/S	5	792 000	SUPPLEMENTARY FOOD	
THE BORDEN COMPANY A/S	2	792 000	DRIED MILK	
POLYSHEET A/S	8	773 900	TARPAULINS	
INGERSOLL RAND	19	660 800	DRILLING RIGS	
TOYOTA DANMARK A/S	104	515 500	VEHICLE PARTS AND ACCESSORIES	

Annex I (continued)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
DENMARK (continued)				
MOTOROLA A/S	19	447 500	RADIO TRANSCEIVERS	
GRUNDFOS INT. A/S	24	393 700	WATER PUMPS	
DATALOG A/S	8	381 200	MINI-COMPUTERS	
JYSK SENGETOEJSLAGER	4	324 100	CLOTHING	
H JESSEN JURGENSEN A/S	20	289 300	COLD-CHAIN EQUIPMENT	
EAC, THE EAST ASIATIC CO., LTD.	7	257 200	PRINTING MACHINERY	
A/S CROWN GUMMED PAPER	11	226 000	PLASTIC BAGS	
KJAER & KJAER WORLDWIDE A/S	43	214 900	STATIONERY ARTICLES	
JORGEN LARN VINDUESPOLERING	1	206 300	OFFICE MAINTENANCE	
MILCO INT. AMBA	8	191 000	MILK POWDER	
K. VESTERGAARD FRANDSEN A/S	7	185 300	BLANKETS	
DEUTZ-SERVICE DANMARK	28	172 700	ENGINES AND PARTS	
ATLAS COPCO KOMPRESSORTEKNIK A/S	5	166 700	COMPRESSORS	
ASIK APS	6	164 300	SYRINGES	
3 M A/S	8	160 100	BANDAGES	
FOSTER SCANDIA	10	141 200	REFRIGERATING OR FREEZING ROOMS	
MAN B & W DIESEL A/S	1	129 200	ELECTRICAL EQUIPMENT	
RANK XEROX A/S	9	123 500	PHOTOCOPIERS	
SANDVED DAIRIES A/S	1	123 100	ORS	
AXEL KETNER COPENH.	22	114 700	AUTOMOTIVE WORKSHOP EQUIPMENT	
ELECTROLUX CONSTR. A/S	5	114 000	WAREHOUSE RACKING AND BINS	
UNITRUCK A/S	4	112 400	FORKLIFT TRUCK	
HUGO V. LARSEN	20	109 800	PRINTING SUPPLIES	
BROEDR. JOERGENSEN INTERNATIONAL A/S	5	100 600	DETERGENTS	
AMBU INTERNATIONAL	7	99 200	ANATOMICAL MODELS	
GLORIOUS ENTERPRISES	19	97 500	SURGICAL INSTRUMENTS	
MARUBENI SCANDINAVIA AB	4	93 100	TYRES	
TREFFCO A/S	16	85 300	DRILLING RIG SPARES	
PETER JUSTESEN CO. A/S	43	84 900	CAMERAS, TELEVISION AND VIDEO	
PHARMA-VINCI A/S	7	78 200	ESSENTIAL DRUGS	
COLON OEST	11	74 900	CORRUGATED PAPER CARTONS	
CUTISAN LAB. A/S	8	72 200	BABY CARE PRODUCTS	
LEIF SOEBORG PAPIR OG TRYK APS.	11	66 700	PRINTING SERVICES	
KEMP AND LAURITZEN	1	63 800	OFFICE MAINTENANCE AND REPAIR	
LUXO LAMPER A/S	6	60 500	HOSPITAL LAMPS	
FERROSAN INT. AS	12	60 000	ESSENTIAL DRUGS	
NOERHAVEN A/S	6	59 600	PRINTING SERVICES	
MADSEN ELECTRONICS A/S	3	59 100	HEARING AIDS	
GRAFISKE LOESNINGER A/S	21	58 200	PRINTING AND BOOKBINDING	

Annex I (continued)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
DENMARK (continued)				
SKANDINAVISK TELEINDUSTRI SKANTI A/S	1	57 400	RADIO TRANSCEIVERS	
SCANDINAVIAN STAINLESS STEEL	3	55 400	HOSPITAL UTENSILS	
BUKKEHAVE (CHR) & SON	2	54 100	VEHICLES	
OTHER SUPPLIERS	809	2 780 000		
DOMINICA	2			4 700
DOMINICAN REPUBLIC	17			53 100
ECUADOR	178			432 400
EGYPT				790 000
RIVA COMPANY FOR MEDICAL PLASTIC PROD.	1	245 000	HYPODERMIC NEEDLES	
EGYPTIAN LIGHT TRANSPORT MAN.	1	108 300	MOTORCYCLES AND SPARES	
MOSTAFA AHMED EL-KATATNY'S FACTORY	1	58 900	TENTS	
OTHER SUPPLIERS	74	377 800		
EL SALVADOR	92			220 800
EQUATORIAL GUINEA	16			49 500
ETHIOPIA				2 126 100
FAFFA FOOD FACTORY	4	1 225 900	FOOD PRODUCTS	
KOTEBE METAL TOOLS FA.	3	138 100	HAND TOOLS	
ASHENAFI TIRUNEH, OFFICE & HOUSEHOLD FUR	3	76 800	OFFICE FURNITURE	
AGIP (ETHIOPIA) S.CO.	4	69 400	PETROL (GASOLINE)	
ETHIOPIAN RED CROSS SOC.	2	69 300	GARDEN TOOLS	
MINISTRY OF HEALTH	2	52 700	CEMENT	
ARTISTIC PRINTERS	6	51 600	PRINTING SERVICES	
OTHER SUPPLIERS	84	442 300		
FINLAND				9 588 800
KAUKO-SPICERS OY	4	4 016 200	PRINTING PAPER	
FINNSUGAR LTD.	9	1 486 200	ORS	
HUURRE OY	22	835 700	REFRIGERATING OR FREEZING ROOMS	
UNITED PAPER MILLS LTD.	16	530 800	EXERCISE BOOKS	
AB CROWN PRODUCTS OY	6	399 600	BLACKBOARDS	
OY E. SARLIN AB	3	338 400	WATER PUMPS	

Annex I (continued)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
FINLAND (continued)				
PAINOTALO AURANEN OY	11	331 800	PRINTING SERVICES	
KWH PIPE LTD. EXPORT	4	259 900	PVC PIPE AND FITTINGS	
ENSO-GUTZEIT OY	5	230 700	PAPER, PHOTOCOPYING	
VALIO FINNISH CO.	5	226 200	INFANT FORMULA	
NIRA/VAMMALAN KONEPAJA INC.	11	204 000	WATER PUMPS	
FINDETRA OY	5	159 600	GROWTH MONITORING EQUIPMENT	
VALTION PAINATUSKESKUS	2	138 200	PRINTING SERVICES	
ORION PHARMACEUTICA	7	127 600	ESSENTIAL DRUGS	
LILJENDALS BRUK AB	1	86 100	PACKING MACHINERY	
OTHER SUPPLIERS	24	217 800		
FIJI	46			75 100
FRANCE				31 313 500
PASTEUR MERIEUX SERUMS & VACCINS	417	20 111 300	VACCINES	
SEDAPHARM	38	3 374 000	ESSENTIAL DRUGS	
LABORATOIRES GUERBET	38	1 844 000	IODIZED OIL	
SOVEMA	11	1 045 100	PIPE INSTALLATION ACCESSORIES	
LABORATOIRES RENAUDIN	36	929 100	ESSENTIAL DRUGS	
SEDAT S.A.	11	555 800	SYRINGES	
OMYACOLOR	7	306 900	CLASSROOM SUPPLIES	
RENAULT VEHICULES	1	299 400	VEHICLES	
POMPES MAUPU INT.	3	297 600	WATER PUMPS	
COMPAGNIE EUROPEENNE D'EXPORTATION	6	292 900	CLOTHING	
KAYSERSBERG PACKAGING	15	267 400	CORRUGATED PAPER CARTONS	
COMPTOIR DE VENTE	3	203 500	ESSENTIAL DRUGS	
SODEXA	14	201 500	VEHICLES	
SOFIP EXPORT	31	115 600	STATIONERY ARTICLES	
GALINET S.A.	3	110 400	WORKSHOP EQUIPMENT	
JAMMET DIETETIQUE	1	104 600	BABY FOOD	
PANPHARMA LABORATORIES	2	101 900	ESSENTIAL DRUGS	
GROUPE TERRAILLON	1	87 500	RESUSCITATORS, RESPIRATORS	
ARJOBEX S.N.C.	2	82 600	SYNTHETIC PAPER	
DUNLOP S.A., DIVISION PNEUMATIQUES	18	76 400	TYRES	
SERVICE EUROPEEN DE DIFFUS. DES INVENT.	3	75 100	DIAGNOSTIC INSTRUMENTS	
BIO MERIEUX	2	67 900	LABORATORY EQUIPMENT	
S.A.P.	20	54 700	VEHICLE PARTS AND ACCESSORIES	
OTHER SUPPLIERS	132	708 300		
GAMBIA	23			71 500

Annex I (continued)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
GERMANY				31 368 400
HOECHST AG	133	6 089 800	VACCINES	
SANAVITA	25	3 040 500	ESSENTIAL DRUGS	
KBI KUNSTOFFBEUTEL PROD. GMBH	22	2 798 200	ORS	
BUDZINSKY + HOER OHG	12	2 360 300	BLANKETS	
B BRAUN MELSUNGEN AG	24	2 247 700	ESSENTIAL DRUGS	
MERCEDES-BENZ AG	23	1 878 400	VEHICLE PARTS AND ACCESSORIES	
LOMAPHARM-RUDOLF LOHMANN KG	20	1 624 800	ESSENTIAL DRUGS	
ROTEXMEDICA GMBH	25	1 580 800	ESSENTIAL DRUGS	
HELM PHARMA. GMBH	25	1 044 300	GAUZE CLOTH	
PREUSSAG A.G.	18	569 700	WATER PUMPS	
B BRAUN MELSUNGEN INTERNATIONAL GMBH	9	559 400	ESSENTIAL DRUGS	
PHARMA - GUMMI WIMMER WEST GMBH	2	535 000	FOOD PRODUCTS	
KSB AG	9	520 000	WATER PUMPS	
FRESENIUS AG	6	505 500	ESSENTIAL DRUGS	
KOMROWSKI STAHLHANDEL GMBH & CO.	13	402 000	STEEL WATER PIPES	
HENKE SASS WOLF GMBH	6	355 700	SYRINGES AND NEEDLES	
CHEMISCHE FABRIK KIRSCH	15	324 800	SODIUM CHLORIDE	
SEYFERT WELLPAPPE GMBH & CO.	18	316 600	CORRUGATED PAPER CARTONS	
ASTA MEDICA AG	1	271 900	ESSENTIAL DRUGS	
PUMPEN-BOESE KG	5	234 300	PVC CASING PIPES	
ANDREAS HETTICH	11	222 500	DRIERS,CENTRIFUGAL	
STROM-PHARM	4	214 900	SYRINGES	
ANSELL INT. GMBH	7	178 000	LATEX GLOVES	
CHEMPATEX AUSSENHANDELS G.M.B.H.	9	170 800	LATEX GLOVES	
JUSTUS PERTHES	5	170 000	MAPS	
STROMEYER INNOVATION	7	168 300	TENTS	
VOGEL & HALKE GMBH & CO.	2	165 300	GROWTH MONITORING EQUIPMENT	
E. MERCK AG	5	160 800	ESSENTIAL DRUGS	
KARL GRAMM OHG	2	126 000	BANDAGES	
MEMMERT GMBH & CO. KG	7	125 200	STERILIZERS	
KLUSER GMBH	1	118 100	PIG IRON	
HAGEMANN & PARTNER	4	110 400	ANATOMICAL CHARTS	
KUNERT WELLPAPPE	7	106 700	CORRUGATED PAPER CARTONS	
TEXTILWERK AUGUST MOHR	4	100 500	UMBILICAL TAPES	
KINDERMANN AND CO.	11	99 700	SLIDE PROJECTORS	
SIEMENS AG	1	93 300	DIAGNOSTIC APPARATUS	
KARL WISSNER GMBH	10	92 600	CLASSROOM SUPPLIES	

Annex I (continued)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
GERMANY (continued)				
MAN MILLER DRUCKMASCHINEN	5	80 000	SPARE PARTS	
ROVEMA VERPACKUNGSMASHINEN GMBH	6	73 800	DRUG PACKAGING MACHINES	
RUDOLF RIESTER & CO. KG	3	65 000	DIAGNOSTIC EQUIPMENT	
F.A. WILLY RUESCH & CO. KG	4	64 000	RUBBER,TUBES	
VOLKSWAGENWERK AG	3	63 700	VEHICLE PARTS AND ACCESSORIES	
RITZ PUMPENFABRIK GMBH	1	58 300	WATER PUMPS	
PAUL SCHOENDORF METALLWAREN GMBH	8	55 600	STERILIZERS	
JOHS RIECKERMANN	7	55 300	PRINTING MACHINERY	
SIEGFRIED KRUEGER GMBH	10	51 800	VEHICLE PARTS AND ACCESSORIES	
OTHER SUPPLIERS	323	1 118 100		
GHANA				396 800
YAMENS ENTERPRISE	5	52 300	PRINTING	
OTHER SUPPLIERS	76	344 500		
GRENADA	3			7 700
GUATEMALA				683 200
TUBOFORT	3	182 300	PVC PIPE	
TUBOVINIL, SA	3	154 500	PVC PIPES	
PAHO/WHO	5	131 400	DRUGS REFERENCE STANDARDS	
OTHER SUPPLIERS	110	215 000		
GUINEA	133			144 200
GUINEA-BISSAU	83			189 400
GUYANA	28			66 200
HAITI	229			155 600
HONDURAS	164			245 300
HONG KONG				2 384 300
A. ANDREWS & CO. LTD.	391	914 400	STATIONERY AND VIDEO ARTICLES	
RICHARD KWAN ORIENTAL SUPPLIERS LTD.	144	717 000	CAMERAS, TELEVISION AND VIDEO	
D. CHARLES MAIL ORDER LIMITED	44	291 400	PHOTOCOPIERS	
MONERAY INT. LTD.	1	140 000	RESUSCITATORS, RESPIRATORS	
OLYMPIA OFFICE MACHINE	21	113 200	TYPEWRITER RIBBONS	

Annex I (continued)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
HONG KONG (continued)				
UNITED INTERNATIONAL SUPPLIERS LTD.	20	68 700	AIR-CONDITIONERS	
SINGER EXPORT	6	57 900	SEWING MACHINES	
OTHER SUPPLIERS	16	81 700		
HUNGARY				3 882 200
MEDIMPEX	33	3 878 300	ESSENTIAL DRUGS	
OTHER SUPPLIERS	2	3 900		
ICELAND	2			23 400
INDIA				19 939 600
TOP SYRINGE MANUFACTURING CO.	2	4 074 300	SYRINGES	
MAHINDRA AND MAHINDRA LIMITED	59	1 451 200	VEHICLES, PARTS AND ACCESSORIES	
JINDAL PIPES PVT LTD.	29	1 120 400	WATER PIPES	
INALSA LTD.	27	905 500	WATER PUMPS	
AJAY INDUSTRIAL CORP.	33	799 600	WATER PUMPS	
JAIN METAL COMPONENT	2	796 500	SYRINGES	
STRAW PRODUCTS LIMITED	2	725 900	PAPER, COVER/BOARD	
EQUIP. DE CHANDIGARH	3	572 500	MEDICAL INSTRUMENTS	
KAY & COMPANY	3	511 900	MEDICAL INSTRUMENTS	
TATA ENGINEERING & LOCOMOTIVE CO. LTD.	14	500 600	VEHICLES	
BLOW KINGS	7	476 900	COLD-CHAIN EQUIPMENT	
BALAJI INDUSTRIAL AND AGRICULTURAL	13	467 100	PUMPS, WATER	
ATLAS COPCO LIMITED	4	432 000	DRILLING RIGS	
INGERSOLL RAND LTD.	3	422 100	DRILLING RIGS	
KARNATAKA WATER PUMPS PVT. LTD.	20	406 100	WATER PUMPS	
SAGAR ELECTRICALS	6	380 100	WORKSHOP KITS	
GARGYA RESEARCH INSTRUMENTS	5	346 600	TRANSFORMERS	
HINDUSTAN SYRINGES PVT. LTD.	1	323 400	SYRINGES	
CYANAMID INDIA LIMITED	5	246 200	BASIC CHEMICALS	
TUTOM PHARCEUTICALS	6	192 400	ORS	
MEERA & GEIKO PUMPS PVT. LTD.	8	184 500	WATER PUMPS	
VARUN ENTERPRISE	9	179 700	WATER PUMPS	
LAXMI UDDYOG MANDIR (PVT) LIMITED	1	172 000	SYRINGES	
UNITED SURGICALS INDUS.	2	154 800	SYRINGES	
TEMPO INSTRUMENTS & EQUIP. (IND) PVT. LTD.	2	145 900	MEDICAL INSTRUMENTS	

Annex I (continued)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
INDIA (continued)				
JOHAR SALES	1	128 600	MEDICAL INSTRUMENTS	
MAHINDRA NISSAN ALLWYN	2	126 000	AUDIO-VISUAL EQUIPMENT	
ASHISH TRADING COMPANY	1	125 000	MEDICAL INSTRUMENTS	
STERIKIT INDIA	2	122 400	MEDICAL INSTRUMENTS	
YORCO INT. INC.	4	121 800	MEDICAL INSTRUMENTS	
DAHYALAL KARIA & CO.	6	120 200	WORKSHOP KITS	
BALAJI INDUSTRIES & ENGINEERING CORP.	3	119 200	WATER PUMPS	
ATLAS SURGICAL CO.	1	113 900	STERILIZERS	
HCL LIMITED	9	110 400	PERSONAL COMPUTERS	
MARUTI UDYOG LTD.	10	105 000	VEHICLES, PARTS AND ACCESSORIES	
AJANTA TUBE COMPANY	4	86 900	STEEL PIPE AND FITTINGS	
JAIN TUBE CO. LTD.	2	84 200	PVC PIPE AND FITTINGS	
CIMMCO INTERNATIONAL	3	83 400	BUILDING MATERIALS	
KASI COMBINES ENGINEERING PVT. LTD.	5	81 400	SANITARY WARE	
ROMANO ADVERTISING PRIVATE LIMITED	1	72 300	PRINTING AND BOOKBINDING	
ELECTRO MOULDERS PVT.	6	68 600	SANITARY WARE	
OTARD INTERNATIONAL PTE	9	65 800	PERSONAL COMPUTERS	
MAGADH STEEL PRODUCTS	2	62 400	WORKSHOP SHELVING	
CHENPACK INDUSTRIES	1	60 400	AUTOCLAVES	
POVERPLUS ENGINEERS	2	60 400	GENERATING SETS	
GESTETNER (INDIA) LTD.	16	60 100	PAPER CUTTERS AND TRIMMERS	
CONWAY PRINTERS PVT. LTD.	2	59 900	PRINTING AND BOOKBINDING	
GODREJ AND BOYCE MFG CO. PVT. LTD.	28	52 900	FURNISHING ARTICLES	
FACIT ASIA LTD.	7	52 500	TYPEWRITERS	
OTHER SUPPLIERS	390	1 806 500		
INDONESIA				1 951 800
PT INDONESIA FARMA	3	337 300	ORS	
P.T. CENTRAL SARI	7	217 300	COTTON WOOL	
PT. SUBAHTERA SENI GRAPHIKA	11	187 900	PRINTED MATTER	
PT COMBIPHAR	2	187 300	ORS	
PT KIMIA FARMA	2	134 700	ORS	
P.T. PHAROS INDONESIA.	2	109 300	ORS	
PERUSAHAAN TIMBANGAN "BUDI"	1	95 000	GROWTH MONITORING EQUIPMENT	
PT TEMPRINT	2	70 000	PRINTED MATTER	
P T SIEM AND CO.	5	56 100	PRINTING SERVICES	
OTHER SUPPLIERS	55	556 900		

Annex I (continued)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
IRELAND				3 578 200
RIMA PHARMACEUTICALS	39	1 896 200	ESSENTIAL DRUGS	
CANEIRE TEO	34	602 800	ESSENTIAL DRUGS	
PINEWOOD LABORATORIES EXPORTS LTD.	21	586 000	ESSENTIAL DRUGS	
OVELLE LIMITED	9	236 300	ESSENTIAL DRUGS	
CHANELLE VETERINARY	3	85 600	VETERINARY MEDICINES	
GREHAN PRINTERS LTD.	2	51 600	PRINTING SERVICES	
OTHER SUPPLIERS	20	119 700		
IRAN (ISLAMIC REPUBLIC OF)	26			198 300
IRAQ	1			25 900
ISRAEL				201 600
TEVA PHARMACEUTICAL INDUSTRIES LTD.	1	63 900	ESSENTIAL DRUGS	
OTHER SUPPLIERS	34	137 700		
ITALY				17 152 800
BIOCINE SCLAVO	73	5 024 400	VACCINES	
PHARMAGEL S.P.A.	23	2 400 200	ESSENTIAL DRUGS	
INDUSTRIE BISCOTTI CRICH S.P.A.	17	1 568 800	FOOD PRODUCTS	
MEDISCA S.R.L.	45	1 311 000	ESSENTIAL DRUGS	
LAB. FARMACOLOGICO MILANESE	66	1 086 200	ESSENTIAL DRUGS	
O.M.S.A. S.P.A.	20	774 900	HOSPITAL FURNITURE	
ELKOPLAST H.S	4	619 300	DRUG PACKAGING MACHINES	
RADIUMFARMA INT. SRL	29	607 100	ESSENTIAL DRUGS	
DAC S.R.L.	53	450 600	HAND TOOLS	
ALFA INTES	21	306 000	ESSENTIAL DRUGS	
FIAT IVECO S.P.A.	4	270 800	VEHICLE PARTS AND ACCESSORIES	
3M ITALIA S.P.A.	5	257 400	X-RAY FILM AND SUPPLIES	
SILVIO BALLERINI AND C. S.P.A.	1	254 400	DRILLING RIGS AND SPARES	
QUATTRO ELLE S.P.A.	3	196 800	COLD-CHAIN EQUIPMENT	
TUBIMAR ANCONA S.P.A.	5	186 500	STEEL WATER PIPES	
GEYMONAT S.P.A.	2	160 300	ORS	
SAPONERIE M. FISSI S.P.A.	6	116 500	SOAP	
A. MENARINI	1	114 900	ESSENTIAL DRUGS	
CIBA-GEIGY S.P.A.	7	112 900	NYLON SUTURE	
WALKER PEN S.P.A.	5	88 800	BALLPOINT PENS	
TECHNOLOGY TRADING SERVICE S.R.L.	31	81 100	SAFETY CLOTHING	
SCHERER S.P.A.	3	72 800	ESSENTIAL DRUGS	

Annex I (continued)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
ITALY (continued)				
BIOLOGICI ITALIA LABORATORIES SRL	4	68 300	ESSENTIAL DRUGS	
GOGLIO LUIGI MILANO S.P.A.	2	63 500	DRUG PACKAGING MACHINES	
MESSRS. INTERDAS	4	52 900	REFRIGERATORS	
R.C.F. S.P.A.	4	51 300	PUBLIC ADDRESS SYSTEMS	
WHIRLPOOL ITALIA S.R.L.	12	51 100	COLD-CHAIN EQUIPMENT	
OTHER SUPPLIERS	105	804 000		
JAPAN				33 425 300
TOYOTA MOTOR CORP.	487	12 224 700	VEHICLE PARTS AND ACCESSORIES	
NISSAN TRADING CO., LTD.	111	6 079 100	VEHICLES	
JAPAN BCG LABORATORY	64	3 276 400	VACCINES	
EISAI CO. LTD.	54	2 300 700	VACCINES	
SUZUKI MOTOR CORP.	136	1 776 600	MOTORCYCLES	
HONDA TRADING CORP.	89	1 386 200	MOTORCYCLES	
KINSHO-MATAICHI CORP.	73	1 343 200	TYRES	
SONY CORP.	64	1 029 900	AUDIO-VISUAL EQUIPMENT	
K. ARANO AND CO. LTD.	76	986 100	TYRES	
ISUZU MOTORS	19	878 600	VEHICLES	
YAMAHA MOTOR CO. LTD.	63	473 100	MOTORCYCLES	
NISSEI TRADING CO., LTD.	12	294 900	PHOTOGRAPHIC EQUIPMENT	
TOYOTA TSUSHO CORP.	12	239 900	VEHICLES	
SUGIYAMA INDUSTRIAL CO. LTD.	3	152 500	STERILIZERS	
NIKON CORPORATION	2	86 300	MICROSCOPES	
SAMPOH TRADING CO., LTD.	16	74 600	PHOTOCOPIERS	
TOA CORPORATION	14	73 800	PUBLIC ADDRESS SYSTEMS	
KYORITSU SANGYO CO.	4	66 200	VEHICLES	
MURANAKA MEDICAL INSTRUMENTS CO. LTD.	4	65 900	THERMOMETERS	
TOITU OPTO-ELECTRO CO.	2	57 200	DIAGNOSTIC APPARATUS	
YAESU MUSEN CO., LTD.	10	55 500	WALKIE TALKIE RADIO TELEPHONES	
OTHER SUPPLIERS	52	503 900		
JORDAN				1 088 700
JORDAN PRESS FOUNDATION	18	99 500	PRINTING SERVICES	
OTHER SUPPLIERS	123	989 200		
KAMPUCHEA				1 405 000
FFP CENTRAL COMMITTEE	136	810 500	SEEDS AND ANIMALS	
FACTORY NO. 4	5	139 500	GARDEN TOOLS	
OTHER SUPPLIERS	136	455 000		

Annex I (continued)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
KENYA				3 276 000
AFRICON SALES LTD.	3	498 000	ESSENTIAL DRUGS	
KITMACKS LTD.	66	257 400	BUILDING MATERIALS	
RELIANCE INDUSTRIES LTD.	5	173 800	SUPPLEMENTARY FOODS	
M/S AMIRAN (K) LIMITED	4	165 900	SEEDS	
M/S AFRICON SALES LTD.	3	102 900	FOOD PRODUCTS	
KOBIL PETROLEUM LTD.	3	102 800	PETROL (GASOLINE)	
EXPORT TRADING CO. LTD.	13	98 300	KITCHENWARE	
INSTEEL K. LTD.	9	94 700	STEEL PIPE AND FITTINGS	
POPULAR STATIONERS LTD.	19	93 400	OFFICE SUPPLIES	
BONAR KENYA EXPORTS	7	92 600	TARPAULINS	
DALFINAS	2	66 600	FLOUR WHEAT	
AFRICON SALE LTD.	1	60 000	SEEDS	
M/S ALBIS LIMITED	1	59 300	GARDEN TOOLS	
REATA PRINTERS LIMITED	6	58 100	STATIONERY ARTICLES	
PISU AND CO. LTD.	1	57 300	SEEDS	
M/S RIFT VALLEY PRODUCTS LTD.	1	56 100	SEEDS	
BUSINESS MACHINES (K) LIMITED	4	51 000	PERSONAL COMPUTERS	
OTHER SUPPLIERS	316	1 187 800		
LAO PEOPLE'S DEMOCRATIC REPUBLIC				164 900
EDUCATION PRINTING PRESS	8	54 800	PRINTING AND BOOKBINDING	
OTHER SUPPLIERS	38	110 100		
LEBANON				595 000
MODERN PRINTING CENTER	6	72 800	PRINTING AND BOOKBINDING	
OTHER SUPPLIERS	153	522 200		
LESOTHO				168 000
LESOTHO PHARMACEUTICAL CORPORATION	1	56 200	PHARMACEUTICAL PRODUCTS	
OTHER SUPPLIERS	51	111 800		
LIBERIA				635 200
LIBERIA ELEC. CORP.	4	128 100	ELECTRICAL EQUIPMENT	
LIPCO FURNITURE MANUFAC.	10	67 800	OFFICE FURNITURE	
OTHER SUPPLIERS	217	439 300		
LUXEMBOURG	42			996 000
MADAGASCAR				576 200
MATERAUTO	4	117 700	VEHICLE PARTS AND ACCESSORIES	
INFORMATIQUE ET COMMUNIC. DE M/CAR	3	114 400	PHOTOCOPIERS	

Annex I (continued)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
MADAGASCAR (continued)				
IMPRIMERIE DE MADAGASCAR	2	68 800	PRINTING SERVICES	
OTHER SUPPLIERS	121	275 300		
MALAWI				662 000
PIPE EXTRUDERS LTD.	3	102 300	PVC PIPE AND FITTINGS	
MALAWI MOTORS LTD.	3	88 800	VEHICLES	
MOBILE MOTORS LTD.	1	66 500	VEHICLES	
MONTFORT PRESS	5	60 300	BOOKS/BROCHURES/LEAFLETS	
OTHER SUPPLIERS	156	344 100		
MALAYSIA				953 400
INDUSTRI PLASTIK YUTA SDN. BHD	5	822 900	SANITARY WARE	
FORENEDE PLAST (MALAYSIA) SDN BHD	4	92 000	PVC PIPE AND FITTINGS	
OTHER SUPPLIERS	3	38 500		
MALDIVES				147 700
NEVADA	1	67 200	CEMENT	
OTHER SUPPLIERS	15	80 500		
MALI				813 900
SHELL	49	317 200	GAS OILS (DIESEL OIL)	
OTHER SUPPLIERS	277	496 700		
MALTA	21			511 600
MARSHALL ISLANDS	1			1 800
MAURITANIA	68			63 400
MAURITIUS	29			137 100
MEXICO				433 100
LITOGRAFICA DELTA, S.A.	2	66 000	PRINTING SERVICES	
OTHER SUPPLIERS	125	367 100		
MONGOLIA	3			25 000
MONTSERRAT	2			4 500

Annex I (continued)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
MOROCCO				309 100
SEHI	1	54 800	ELECTRICAL EQUIPMENT	
OTHER SUPPLIERS	71	254 300		
MOZAMBIQUE				2 746 900
SEMOC SEMENCES DE MOCAMBIQUE	26	1 166 200	SEEDS	
TRI-MED LTD.	15	197 300	OFFICE EQUIPMENT	
ACIMOL	4	115 600	SEEDS	
ICL	34	105 300	PERSONAL COMPUTERS	
CIMENTO DE MOZAMBIQUE	13	95 500	CEMENT	
FABRICA DE BICICLETAS DE MOCAMBIQUE SARL.	6	83 500	BICYCLES	
EMPLAMA	10	79 000	SANITARY WARE	
AGRICOM	2	74 200	SEEDS	
OTHER SUPPLIERS	101	830 300		
MYANMAR	15			37 100
NAMIBIA				1 652 000
MERIDIONAL E.C.A. (PTY) LTD.	4	491 300	SUGAR	
OASIS INTERNATIONAL	1	399 200	SEEDS	
WOERMANN, BROCK HARDWARE MARKET	30	143 800	BUILDING MATERIALS	
SCHOEMANS (PTY) LTD.	22	130 400	PERSONAL COMPUTERS	
NAMIB GRAPHICS	20	92 100	PRINTING AND BOOKBINDING	
OTHER SUPPLIERS	148	395 200		
NEPAL				978 300
EVEREST PAPER MIOLLS LTD.	2	247 700	PRINTING PAPER	
POPULAR TRADING	2	109 400	HAND TOOLS	
MINISTRY OF EDUCATION AND CULTURE	2	58 800	CLASSROOM SUPPLIES	
NEPAL PLASTICS	4	55 100	PIPE, INSTALLATION ACCESSORIES	
ROYAL DRUGS LIMITED	3	50 500	ORS	
OTHER SUPPLIERS	141	456 800		
NETHERLANDS				4 603 300
BURO BOODE B.V.	5	624 300	PVC WELL SCREENS	
SCA PACKAGING DE HOOP / VAN MEURS	25	520 100	CORRUGATED PAPER CARTONS	
JANSEN VENNEBOER INTERNATIONAL B.V.	7	381 200	PUMPS, WATER	
OPG PHARMACHEMIE/ PHARBITA	4	332 000	ESSENTIAL DRUGS	
SOLVOCHEM-HOLLAND B.V.	5	277 800	CHLORIDES, IN GRANULES	

Annex I (continued)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
NETHERLANDS (continued)				
MELCHEMIE HOLLAND B.V.	9	276 000	CHEMICALS, BASIC	
DYKA INTERNATIONAL B.V.	19	250 600	PLASTIC PIPE AND FITTINGS	
BUEHRMANN PAPIER EXPORT B.V.	25	183 400	PAPER, COVER/BOARD	
DRUKKERIJ TULP B.V.	7	164 500	LABELS, PAPER, ADHESIVE	
WAVIN OVERSEAS B.V.	5	160 000	PVC PIPE AND FITTINGS	
ORGANON INT. B.V.	7	143 800	HIV TEST KITS	
PHOENIX AND DEN OUDSTEN	6	132 500	PRINTING SERVICES	
PETRON BV	11	113 900	DRILLING FLUIDS	
HOOGWEGT B.V.	2	108 500	MILK POWDER,	
INTERJUTE	1	106 200	BAGS OF PLASTIC MATERIALS	
THE MEDICAL EXP. GROUP	9	101 200	HOSPITAL PLASTICWARE	
VAN HEEK MEANDER B.V.	8	85 600	DRESSINGS	
ORGANON TEKNIKA BV	1	79 800	LABORATORY REAGENTS	
CURACAO TRADING CO.	1	69 700	INFANT FORMULA	
OTHER SUPPLIERS	91	492 200		
NEW ZEALAND	1			5 100
NICARAGUA				321 800
PAN AMERICAN HEALTH ORGANIZATION	4	114 500	VACCINES	
DURMAN ESQUIVEL DE NICARAGUA S.A.	3	51 500	PVC PIPES	
OTHER SUPPLIERS	57	155 800		
NIGER				547 200
TOTAL TEXACO NIGER	18	120 600	PETROL (GASOLINE)	
UNION REGIONALE DES COOPERATIVES	1	51 900	SPRAYERS	
OTHER SUPPLIERS	102	374 700		
NIGERIA				1 171 400
RALEIGH INDUSTRIES NIGERIA LTD.	15	390 700	BICYCLES	
GABUMO PUBLISHING CO.	8	105 700	PRINTING AND BOOKBINDING	
OTHER SUPPLIERS	93	675 000		
NORWAY				4 563 400
WEIDERS FARMASOYTISKE	12	1 299 900	ESSENTIAL DRUGS	
NESTE ADVANCED POWER SYSTEM (NAPS)	13	712 900	COLD-CHAIN EQUIPMENT	
PETRON A.S	45	625 500	OILS AND GREASES	
W. GIERTSEN A/S	8	468 900	OFFICE FURNITURE	

Annex I (continued)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
NORWAY (continued)				
NORSE PAPER A/S	7	360 000	PAPER	
ABB NERA	6	282 700	SATELLITE COMMUNICATION SYSTEMS	
ARWI A/S	6	233 200	GROWTH MONITORING SUPPLIES	
HUNSFOS FABRIKKER	3	139 300	DUPLICATING PAPER	
PLASTEC AS	7	132 500	WATER STORAGE TANKS	
HVARINGS GRAFISKE A/S	2	76 200	PRINTING SERVICES	
FISKARS NORGE REDSKAP	27	63 200	GARDEN TOOLS	
OTHER SUPPLIERS	32	169 100		
OMAN	15			37 100
PAKISTAN				4 281 200
INTERNATIONAL INDUSTRIES LIMITED	11	467 200	STEEL, PIPE AND FITTINGS	
DACAAR DANISH COMMITTEE FOR AID	5	466 800	WATER PUMPS	
DADEX	12	453 700	PVC WATER PIPES	
M/S ENGINEERING CONCERN	7	296 200	WATER PUMPS	
M/S HITEC METAL PLAST (PVT), LIMITED	5	282 400	WATER PUMPS	
KSB	3	242 600	WATER PUMPS	
WELCOME PAKISTAN LTD.	4	196 900	ESSENTIAL DRUGS	
ACCURAY SURGICALS LTD.	18	141 400	SURGICAL INSTRUMENTS	
JAMAL PIPE INDUSTRIES (PVT) LTD.	1	110 900	STEEL PIPES	
ELIXER MEDICOSE	2	102 400	ESSENTIAL DRUGS	
TECHNIMEN GEMA LTD.	13	99 300	SURGICAL INSTRUMENTS	
M/S ELECMECH ENGINEERS (PVT) LIMITED	1	84 900	WATER PUMPS	
DIRECTOR, BUESP	6	77 100	BOOKS/BROCHURES/LEAFLETS	
PECO PAKISTAN ENGINEERING CO.	1	70 700	PVC PIPE AND FITTINGS	
ROYAL	5	68 500	PVC WATER PIPES	
AL-NOOR COMPUTING INTERNATIONAL	32	66 000	COMPUTER EQUIPMENT	
M/S MEDICATE INT.	2	62 700	DRUGS REFERENCE STANDARDS	
GENERAL TRADERS (PVT) LIMITED	19	61 400	SEWING MACHINES	
QAYYUM CERAMIC INDUS.	9	60 300	SANITARY WARE	
RAZZAK BOOK STALL	4	51 800	BOOKS/BROCHURES/LEAFLETS	
OTHER SUPPLIERS	249	818 000		
PANAMA	59			124 000

Annex I (continued)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
PAPUA NEW GUINEA	5			77 900
PARAGUAY	5			13 700
PERU				576 400
VARIOS C/O SERVICIO NACIONAL	5	179 300	BUILDING MATERIALS	
OTHER SUPPLIERS	98	397 100		
PHILIPPINES				1 560 200
KAISER PRESS	36	140 300	PRINTED MATTER	
KAUNLARAN TRADING AND PRINTING CO.	16	132 700	PRINTING AND BOOKBINDING	
MALANDAY MACHINERY AND MFG. CORP., KMS.	3	106 800	PVC PIPE AND FITTINGS	
VESTA INDUSTRIES	44	81 500	SEWING MACHINES	
HONDA PHILIPPINES, INC.	2	77 900	GENERATING SETS	
RAON ENTERPRISES	17	76 500	PRINTED MATTER	
KDS MARKETING	28	70 500	WATER VALVES	
ETHNOL GENERICS (PHILS.), INC.	5	53 000	SODIUM PHOSPHATE DIBASIC	
OTHER SUPPLIERS	406	821 000		
POLAND				941 900
VARIMEX	2	334 100	LABORATORY EQUIPMENT	
LABIMEX	10	258 000	MICROSCOPES	
KAMED	3	50 100	MEDICAL DIAGNOSTIC APPARATUS	
OTHER SUPPLIERS	5	299 700		
PORTUGAL				716 600
FERFOR SARL	7	282 500	GARDEN TOOLS	
MANUFACTURA NACIONAL DE ALUMINIO, LTD.	6	281 800	COOKING SETS	
CASA HIPOLITO, S.A.R.L.	6	85 000	STOVES	
OTHER SUPPLIERS	13	67 300		
REPUBLIC OF KOREA				763 000
DAEWOO CORPORATION	4	435 000	STEEL PIPE AND FITTINGS	
SHIN POONG PHARMACEUTICAL CO. LTD.	9	134 700	ESSENTIAL DRUGS	
YONG WHAN TRADING CO.	8	112 200	HOSPITAL PLASTICWARE	
SIRHAN MOOLSAN CO. LTD.	2	80 500	MEDICAL SUPPLIES	
OTHER SUPPLIERS	2	600		
ROMANIA	16			39 800

Annex I (continued)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
RWANDA				122 600
CIMERWA	8	64 100	CEMENT	
OTHER SUPPLIERS	49	58 500		
SAINT LUCIA	4			12 300
SAINT VINCENT AND THE GRENADINES	3			9 700
SAMOA	2			6 100
SAO TOME AND PRINCIPE	14			48 400
SENEGAL				796 300
TOTAL	17	268 600	GAS OILS (DIESEL OIL)	
INSTITUT PASTEUR DE DAKAR	10	189 000	VACCINES	
MOBIL	13	75 600	GAS OILS (DIESEL OIL)	
OTHER SUPPLIERS	132	263 100		
SIERRA LEONE				546 400
UNIQUE FURNITURE COMPANY LTD.	1	82 600	SCHOOL FURNITURE	
MESSRS CHANRAI CHEMICALS LTD.	27	78 600	BUILDING MATERIALS	
MUSA SHARAFFDEN AND SONS	5	78 500	PHARMACEUTICAL PRODUCTS	
EMMANUEL UZOEWULU	1	52 000	KITCHEN SETS	
OTHER SUPPLIERS	235	254 700		
SINGAPORE				2 802 900
SEKISUI SINGAPORE PTE. LTD.	14	777 500	PVC RAW MATERIAL	
YEW SENG (LIAN) PTE LTD.	14	619 200	PIG IRON	
MIDLAND METALS OVERSEAS PTE. LTD.	4	413 500	BUILDING MATERIALS	
YEW SENG (LIAN) PTE. LTD.	17	409 800	STEEL PIPE FITTINGS	
TRADECOM SERVICES PTE	7	164 500	PVC PIPE AND FITTINGS	
DATATREND COMPUTER	21	109 700	PERSONAL COMPUTERS	
UNIVERSAL COMPUTERS (PTE) LTD.	11	83 100	PERSONAL COMPUTERS	
OTHER SUPPLIERS	28	225 600		
SOMALIA	63			2 673 900

Annex I (continued)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
SPAIN				439 600
LABORATORIO VITAPHARM	12	169 100	ESSENTIAL DRUGS	
SUPER EGO TOOLS S.A.	18	78 300	HAND TOOLS	
OTHER SUPPLIERS	4	192 200		
SRI LANKA				819 800
LANKA TRACTORS LTD.	5	297 500	BENCHES, SCHOOL	
NATIONAL HOUSING DEVELOPMENT AUTHORITY	38	70 900	BOOKS/BROCHURES/LEAFLETS	
OTHER SUPPLIERS	172	451 400		
SUDAN	36			538 300
SWAZILAND				538 000
FARO INTERNATIONAL (PTY) LTD.	20	168 900	STATIONERY ARTICLES	
V AND M IMPORT AND EXPORT AGENTS (PTY) LTD.	25	143 200	POTTERY EQUIPMENT AND TOOLS	
RUPEES (PTY) LTD.	22	81 100	CONSTRUCION EQUIPMENT	
OTHER SUPPLIERS	51	144 800		
SWEDEN				14 746 300
ELECTROLUX LEISURE APPLIANCES	86	2 768 200	COLD-CHAIN EQUIPMENT	
C.G. WERTHER MARKETING	77	1 965 000	STEEL PIPE AND FITTINGS	
GEOBORR AB	52	1 808 400	WATER PUMPS	
SOLLIMEX AB	92	1 647 100	ENGINES TURBINES AND PARTS	
SIBIR INTERNATIONAL	11	921 900	COLD-CHAIN EQUIPMENT	
ATLAS COPCO GDE AB	29	675 000	DRILLING RIGS AND ACCESSORIES	
T.G.B. DRILLING GROUP	34	466 400	WATER PUMPS	
MOTALA METALLTRYCK.	13	432 200	HOSPITAL UTENSILS	
EKODRILL AB	8	367 700	DRILLING RIGS	
GEONOVA INTERNATIONAL	33	356 800	LOGGING EQUIPMENT	
KALMAR LMV AB	1	298 400	FORKLIFT TRUCKS	
ABEM AB	9	213 600	GEOPHYSICAL INSTRUMENTS	
HAGER INTERSTAAL HB	11	199 700	STEEL PIPE AND FITTINGS	
LUNA INTERNATIONAL AB	18	197 300	WAREHOUSE RACKING AND BINS	
AB J.F. BJOERSELL	112	190 400	STATIONERY ARTICLES	
DISTRI PARTS SWEDEN AB	43	177 100	COLD-CHAIN EQUIPMENT	
TYR INTERNATIONAL AB	16	162 900	HAND TOOLS	
CISERV AB	1	160 400	ENGINE SPARE PARTS	
SCAN ELECTRIC AB	4	160 100	WATER PUMPS	
FACIT AB	7	156 300	TYPEWRITERS	
IKFA CONTRACT DEP.	23	140 300	FURNITURE	
SAAB - SCANIA	3	122 200	DRILLING RIGS AND PARTS	
MOELNLYCKE HC	2	119 400	BANDAGES	

Annex I (continued)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
SWEDEN (continued)				
KARLSHAMNS AB	8	92 500	OILS AND FATS	
VOLVO	6	81 500	VEHICLES	
MENOX AB	3	75 700	FAMILY PLANNING EQUIPMENT	
FOGELSTA INDUSTRI AB	4	73 200	WHEELBARROWS	
ABS SCAN PUMP AB	3	70 000	DEWATERING PUMPS	
AB KLIPPANS FINPAP.	4	69 400	PAPER, COVER/BOARD	
VOLVO INTERNATIONAL DEV.	1	64 600	VEHICLES	
EKS AG.	1	62 800	GROWTH MONITORING EQUIPMENT	
TOUR AND ANDERSSON AB	10	56 700	PIPE FITTINGS	
OTHER SUPPLIERS	95	393 100		
SWITZERLAND				12 428 300
RIVOPHARM SA	138	7 898 900	ESSENTIAL DRUGS	
SWISS SERUM AND VACCINE INSTITUTE	91	1 668 000	VACCINES	
PHARMA PLUS/RIVOPHARM SA	2	436 000	ESSENTIAL DRUGS	
PHYTAGRI S.A.	13	387 200	CHLORIDES, IN GRANULES	
LABATEC-PHARMA S.A.	14	258 000	ESSENTIAL DRUGS	
ABBOTT LABORATORIES S.A.	1	156 900	ESSENTIAL DRUGS	
BERLINGER AND CO. AG	17	152 900	VACCINE THERMOMETERS	
DIAGNOSTIC BIOTECHNOLOGY (SW) S.A.	4	147 000	HIV TEST KITS	
ESSEX CHEMIE AG	1	145 000	ESSENTIAL DRUGS	
KATADYN PRODUKTE AG	4	135 200	WATER PURIFICATION TABLETS	
SAPROMAT S.A.	22	133 400	VEHICLE PARTS AND ACCESSORIES	
SCHUEMPERLIN AVIONICS	4	123 800	RADIO TRANSCEIVERS	
BIOENGINEERING AG	2	98 600	FERMENTORS/BIOREACTORS	
F. HOFFMANN-LA ROCHE	4	91 700	ESSENTIAL DRUGS	
PHARMATON S.A.	4	63 600	ESSENTIAL DRUGS	
SANDOZ LTD.	2	63 000	ESSENTIAL DRUGS	
WIPF AG	1	62 800	ORS	
PHARMA-PLUS S.A.	2	60 000	GAUZE CLOTH	
WORLD HEALTH ORG.	35	54 500	BOOKS/BROCHURES/LEAFLETS	
OTHER SUPPLIERS	63	291 800		
SYRIAN ARAB REPUBLIC	14			19 300
THAILAND				3 088 000
ERAWAN ORIENT TRADING CO. LTD.	12	728 300	CEMENT	
PEONY BLANKET INDUSTRIAL CO., LTD.	16	726 900	BLANKETS	
DELCO (THAILAND) CO. LTD.	5	550 200	MOSQUITO NETTING	
PREMJEE, G. LTD.	2	175 100	STEEL PIPE AND FITTINGS	

Annex I (continued)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
THAILAND (continued)				
PROMOTION OF APPROPRIATE TECHNOLOGY CO.	4	105 500	DRILLING RIGS	
JACKY'S INTERNATIONAL	17	98 800	PHOTOCOPIERS	
BP THAI SOLAR CORP. LTD.	2	90 500	ALTERNATIVE ENERGY EQUIPMENT	
WILK AND HOEGLUND CO.	2	80 500	PVC PIPE AND FITTINGS	
RUNG SILP PRINTING CO., LTD.	8	67 400	PRINTED MATTER	
HARARITZ CO., LTD.	1	53 600	BICYCLES	
OTHER SUPPLIERS	157	411 200		
TOGO	81			192 200
TONGA	1			3 900
TUNISIA	5			3 400
TURKEY				1 426 100
YUCELBORU IHRACAT, ITHALAT PAZARLAMA A.S	4	661 800	STEEL WATER PIPES	
RAMKO LTD.	8	112 000	WASTE WATER TREATMENT EQUIPMENT	
MAYA MATBAACILIK YAYINCILIK LTD.STI	10	60 100	PRINTING SERVICES	
TISAMAT BASIM SANAYIT	16	59 500		
OTHER SUPPLIERS	197	532 800		
TURKS AND CAICOS ISLANDS	1			6 000
UGANDA				1 338 300
M/S SHELL INTERNATIONAL PETROLEUM CO.	11	180 300	GAS OILS (DIESEL OIL)	
M/S CONRICO OVERSEAS LTD.	12	166 400	VEHICLES	
M/S TRANSAMI (U) LTD.	7	98 700	CEMENT	
M/S SEMBULE STEEL MILLS LTD.	8	83 000	BUILDING MATERIALS	
M/S ESSON LTD.	3	77 300	CEMENT	
M/S BILLION CORPORATION (EA) LTD.	4	64 800	CEMENT	
ZIBUCO CIVIL ENGINEERING	3	55 200	BUILDING MATERIALS	
OTHER SUPPLIERS	255	612 600		
UNITED ARAB EMIRATES	3			800

Annex I (continued)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
UNITED KINGDOM OF GREAT BRITAIN AND NORTHERN IRELAND		25 902 500		
EVANS MEDICAL LTD.	121	5 539 300	VACCINES	
CHANCEL INT. LTD.	28	2 266 500	CLOTHING	
PRESTIGE GROUP UK PLC.	19	2 177 300	STERILIZERS	
SHELDAN INT'L LTD.	46	1 198 700	DRILLING RIGS AND ACCESSORIES	
BP SOLAR	22	940 800	PHOTOVOLTAIC CELLS	
GELLATLY HANKEY (OVERSEAS) LTD.	139	799 100	PHOTOCOPIERS	
SALTER INDUSTRIAL MEASUREMENT LTD.	15	784 300	GROWTH MONITORING EQUIPMENT	
RANK XEROX LIMITED	141	621 900	TYPEWRITER RIBBONS	
BASSADONE PROJECT VEHICLES LIMITED	38	570 500	VEHICLE PARTS AND ACCESSORIES	
ENGLISH DRILLING EQUIP. CO. LTD.	2	559 900	WATER PUMPS, DIESEL DRIVEN	
NRG INTERNATIONAL LTD.	43	551 100	STENCIL CUTTING MACHINES	
OXFAM	16	495 200	KITCHEN SETS	
WALLACE AND TIERNAN LTD.	13	494 500	CHLORINATORS	
COX PHARMACEUTICALS	12	475 200	ESSENTIAL DRUGS	
ASSOCIATED VEHICLE INDUSTRIES LTD.	7	351 500	MOTOR VEHICLES, GOODS,TRANSPORT, REFRIGERATED	
MAINSTAY SUPPLIES LTD.	2	344 900	BLANKETS	
EVENPRODUCTS LTD.	6	343 800	WATER STORAGE TANKS	
CODAN (UK) LTD.	25	339 600	RADIO TRANSCEIVERS	
SHELL INTERNATIONAL TRADING COMPANY	5	307 500	OILS AND GREASES, LUBRICATING	
HALIFAX TOOL CO. LTD.	31	306 800	DRILLING RIGS AND PARTS	
CHILLINGTON TOOL CO. LTD.	3	289 900	GARDEN TOOLS	
RALPH MARTINDALE AND CO.	2	268 100	GARDEN TOOLS	
WEIR PUMPS LIMITED	3	246 000	WATER PUMPS	
S AND D HARDY LTD.	2	233 500	ESSENTIAL DRUGS	
LAND ROVER LIMITED, DIRECT SALES	4	232 800	VEHICLES	
GLAXO EXPORT LIMITED	10	227 900	ESSENTIAL DRUGS	
BUTEK LTD.	4	201 200	WATER STORAGE TANKS	
GALATREK INT. LTD.	25	199 700	COLD-CHAIN EQUIPMENT	
INSTA-PRO EUROPE LTD.	2	187 600	MOULDS FOR METAL	
LUNDBECK AND CO. A/S	1	179 500	ESSENTIAL DRUGS	
ECHO	25	169 700	ESSENTIAL DRUGS	
H.N. NORTON AND CO. LTD.	5	168 100	DISINFECTANTS	
CONSALLEN GROUP SALES	4	146 300	WATER PUMPS	
MCMILLIAN U.K. LTD.	2	145 800	VIDEO EQUIPMENT	

Annex I (continued)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
UNITED KINGDOM OF GREAT BRITAIN AND NORTHERN IRELAND (continued)				
MAYFIELD INTERNATIONAL COMPUTERS LTD.	29	145 200	COMPUTER SOFTWARE	
GEOMETRY INTERNATIONAL LTD.	2	131 500	DRAFTING EQUIPMENT	
FAIREY INDUSTRIAL CERAMICS LIMITED	3	121 600	WATER FILTERS	
ROBENS INSTITUTE	16	115 100	WATER TESTING KITS	
ALADDIN INDUS., LTD.	13	106 600	COLD-CHAIN EQUIPMENT	
RAVEN EQUIPMENT LTD.	5	100 000	GROWTH MONITORING EQUIPMENT	
DAMS OFFICE FURNITURE EQUIP. LTD.	4	95 200	OFFICE FURNITURE	
WELLCOME FOUND. LTD.	4	95 100	ESSENTIAL DRUGS	
BURCHELL AND MARTIN LTD.	8	93 000	BOOKS/BROCHURES/LEAFLETS	
THE WELLCOME FOUNDATION LTD.	1	89 900	ESSENTIAL DRUGS	
KENNEDY INTERNATIONAL (ENGLAND) LTD.	20	87 400	WORKSHOP EQUIPMENT	
PURITAN BENNETT	5	86 400	OXYGEN THERAPY APPARATUS	
DAF INTERNATIONAL LTD.	9	80 400	DRILLING RIGS AND PARTS	
W.R. PASHLEY LIMITED	12	77 100	BICYCLES	
NESSTRA SERVICES (UK)	3	70 700	COMPRESSORS AND PARTS	
BRAITHWAITE ENGINEERS LIMITED	3	70 500	WATER STORAGE TANKS	
BINNEY AND SMITH (EUROPE)	2	69 100	WAX CRAYONS	
HELIX LIMITED	3	66 500	DRAWING BOARDS	
SMITHKLINE BEECHAM	1	63 600	ESSENTIAL DRUGS	
ALVAN BLANCH DEVELOPMENT CO. LTD.	3	61 300	HAMMER MILLS	
POLYBAGS LTD.	4	59 700	PLASTIC BAGS FOR CARDS/CHARTS	
MUREX DIAGNOSTICS LTD.	4	56 000	SERA AND IMMUNOGLOBULINS	
SWANN MORTON (SALES) LTD.	5	52 900	SURGICAL INSTRUMENTS	
S BRANNAN AND SONS LTD.	5	50 900	THERMOMETERS	
OTHER SUPPLIERS	426	1 492 300		
UNITED REPUBLIC OF TANZANIA				662 100
CITIZEN IMPORTEX LIMITED	16	324 100	BICYCLES	
OTHER SUPPLIERS	90	338 000		
UNITED STATES OF AMERICA				25 760 300
SMITHKLINE BEECHAM BIOLOGICALS S.A.	102	4 735 200	VACCINES	
H.K. SCHUELER INTERNATIONAL LTD.	76	3 674 000	SYRINGES AND NEEDLES	
MANCHESTER EQUIPMENT	458	1 562 600	EDP EQUIPMENT	
HYBRID COMPUTERS INC.	205	1 279 800	PERSONAL COMPUTERS	

Annex I (continued)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
UNITED STATES OF AMERICA (continued)				
HENNESSY INTERNATIONAL, INC.	100	1 172 700	DRILLING RIGS AND ACCESSORIES	
INFORMATION PRODUCTS OF NEW YORK	171	1 139 300	PERSONAL COMPUTERS	
M.D. INTERNATIONAL INC.	13	852 900	DIAGNOSTIC EQUIPMENT	
WORD PRO	308	814 900	PRINTING DEVICES FOR EDP	
KNOLL INTERNATIONAL	19	779 600	OFFICE FURNITURE	
INGERSOLL RAND INTERNATIONAL SALES	12	749 800	DRILLING RIGS AND ACCESSORIES	
HARRIS CORPORATION	3	430 500	RADIO TRANSMITTERS	
MCNEIL CONSUMER PRODUCTS CO.	1	358 800	ESSENTIAL DRUGS	
PERRY OFFICE PRODUCTS	91	346 500	STATIONERY ARTICLES	
KINSHO INTERNATIONAL CORPORATION	2	338 400	SYNTHETIC PAPER	
EASTMAN KODAK COMPANY	18	317 700	PHOTOCOPIERS	
SOURCE ONE INT.	1	294 600	PERSONAL COMPUTERS	
PC PLUS LTD.	148	250 500	COMPUTER SOFTWARE	
NORTH AMERICAN BUSINESS MACHINES CORP.	59	239 600	BULLETIN BOARDS	
WANG LABORATORIES INC.	3	217 000	MAINFRAME COMPUTERS	
THE THERMOS COMPANY	31	202 700	COLD-CHAIN EQUIPMENT	
J.W.P.	15	202 100	PERSONAL COMPUTERS	
IMAGING DYNAMICS	1	196 900	PERSONAL COMPUTERS	
CARLSBAD INTERNATIONAL EXPORT, INC.	5	181 700	NYLON SUTURES	
BOOTSECTOR INDUSTRIES	1	175 000	MAINFRAME COMPUTERS	
BUHL INDUSTRIES, INC.	30	163 100	OVERHEAD PROJECTORS	
NRS COMMUNICATIONS INC.	12	163 000	WALKIE TALKIE RADIO TELEPHONES	
TRIDENT MEDICAL INTERNATIONAL	3	157 900	LABORATORY EQUIPMENT	
XEROX CORPORATION	9	149 900	PHOTOCOPIERS	
AMERICAN POWER CONVERS.	107	146 700	PROTECTION DEVICES FOR EDP EQUIPMENT	
CODATEC	35	145 900	PERSONAL COMPUTERS	
MC MASTER-CARR SUPPLY COMPANY	39	143 300	HAND TOOLS	
ADM MILLING CO.	4	138 800	FOOD PRODUCTS	
WORLDCOM	2	136 500	TELEPHONE SYSTEMS	
SHORR PRODUCTION	4	120 300	GROWTH MONITORING EQUIPMENT	
BEE PAPER COMPANY, INC.	4	132 300	FURNITURE	
RCA BUSINESS TELEPHONE SYSTEMS	1	116 500	TELEPHONE SYSTEMS	
AIR SHIELDS INT.	6	110 100	INFANT INCUBATORS	
IGLOO CORPORATION	7	97 600	COLD-CHAIN EQUIPMENT	
ATD-AMERICAN CO.	7	93 200	FOLDER FILES	
THE VOLLRATH COMPANY	7	90 600	POTS AND PANS	
ROSELAND COMP. CENTER	16	90 000	PERSONAL COMPUTERS	

Annex I (continued)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
UNITED STATES OF AMERICA (continued)				
H.D. HUDSON MANUFACTURING CO.	8	87 200	SPRAYERS	
EASTMAN KODAK COMPANY	25	72 700	AUDIO-VISUAL EQUIPMENT	
FUJI PHOTOFILM	36	71 600	VIDEO CASSETTES	
FISHER SCIENTIFIC INTERNATIONAL	14	68 800	LABORATORY CHEMICALS	
ETHICON INC.	1	56 000	NYLON SUTURES	
SOFTWARE SPECTRUM	30	55 900	COMPUTER SOFTWARE	
D.A. KADAN CO., INC.	1	55 400	STERILIZERS	
GAUMARD SCIENTIFIC COMPANY, INC.	7	55 100	ANATOMICAL MODELS	
KELLY AND HAYES ELECTRICAL SUPPLY INC.	7	54 500	SAFETY CLOTHING	
MINOLTA COPIER CORPORATION OF NY	10	53 800	PHOTOCOPIERS	
OTHER SUPPLIERS	689	2 420 800		
URUGUAY	12			7 900
VANUATU	6			41 300
VIET NAM				3 253 100
CENTRE FOR TECHNICAL SERVICE OF VACVINA	3	398 300	SEEDS	
FRONTIER EXPORT IMPORT COMPANY	6	257 700	CEMENT	
UNION OF CEMENT/HA TIEN CEMENT FA	10	202 600	CEMENT	
EDUCATION MAP CENTRE, SCHOOL EQUIP.	6	159 600	KITCHEN SETS	
INVESTMENT AND TECHNICAL APPLICATION CO.	3	142 600	PHARMACEUTICAL PRODUCTS	
DAI KIM PLASTIC FAC.	5	122 800	TOYS	
UNITED PHARMACEUTIAL ENTERPRISE	2	73 500	PHARMACEUTICAL PRODUCTS	
XI NGHIEP LAP MAY SO 5	4	66 300	CEMENT	
OTHER SUPPLIERS	193	1 829 700		
YEMEN	5			2 100

Annex I (continued)

Country and name of supplier	Number of orders	Value (United States dollars)	Item a/	Total purchase order value (United States dollars)
YUGOSLAVIA (FORMER)				2 988 200
DP PK YUMCO VRANJA	1	1 000 000	CLOTHING	
INEX - INTEREXPORT LTD.	31	814 500	VACCINES	
SANITEKS	6	668 400	BLANKETS	
PROLETER	6	103 400	FOOD PRODUCTS	
TEHTNICA ZELEZNIKI	6	92 000	LABORATORY EQUIPMENT	
INVEST IMPORT	2	68 400	RUBBER BOOTS	
OTHER SUPPLIERS	7	241 500		
ZAIRE				728 400
F.N.M.A./KINSHASA	1	100 000	COLD-CHAIN EQUIPMENT	
ZAIRE MOBIL OIL	3	72 200	GAS OILS (DIESEL OIL)	
PHARMAKINA S.Z.R.L.	1	60 200	FURNITURE	
OTHER SUPPLIERS	141	496 000		
ZAMBIA				714 600
OPERATION HUNGER	1	104 700	BLANKETS	
BP ZAMBIA LIMITED	2	73 100	PETROL (GASOLINE)	
OTHER SUPPLIERS	108	536 800		
ZIMBABWE				2 760 100
CIRCLE CEMENT	8	1 161 100	CEMENT	
V.S.W.ENGINEERING AND INSTALLATION	13	549 900	DRILLING RIGS AND ACCESSORIES	
GULF	2	143 800	PHARMACEUTICAL PRODUCTS	
ZIMBABWE CYCLE INDUS.	6	95 100	BICYCLES	
MAZONGORORO PAPER CONVERTERS (PVT) LTD.	12	74 600	PRINTING, BOOKBINDING EQUIPMENT	
D AND J ENTERPRISES (PVT) LTD.	6	71 700	DRILLING RIGS AND ACCESSORIES	
BOART ZIMBABWE	6	70 000	DRILLING RIGS AND ACCESSORIES	
RADIATOR AND TINNING (PVT) LTD.	3	69 700	WATER PUMPS	
N. TSELENTIS	2	63 300	COTS FOR CAMPING	
NITRO NOBEL ZIMBABWE (PVT) LTD.	22	59 000	DRILLING RIGS AND ACCESSORIES	
OPEN HOUSE HARDWARE	14	52 300	DRILLING RIGS AND ACCESSORIES	
OTHER SUPPLIERS	98	349 600		
GRAND TOTAL				372 347 000 b/

a/ The item indicated is the major commodity purchased and each supplier may have provided a wider range of items to UNICEF than is shown.

b/ Of which $107,466,100 are in developing countries as currently defined by the UNDP.

Annex II

MAJOR COMMODITY GROUPS PURCHASED IN 1992
IN UNITED STATES DOLLARS EQUIVALENTS

(Including procurement services, excluding provision for freight)

Commodity group	No. of line items a/	Related group total	Value (In millions of United States dollars)	Related group total
UCI vaccines	1 908		62.3	
Refrigeration equipment	1 860		18.3	
Syringes and needles	186		11.7	
Sterilizers	109	4 063	3.4	95.7
Drugs and antibiotics	1 847		61.2	
Non-UCI vaccines	49	1 896	1.3	62.5
Motor vehicles	1 055		26.6	
Motorcycles and bicycles	660		5.4	
Vehicles parts and accessories	2 486		4.4	
Fuel	281	4 482	1.7	38.1
Pumps, drilling casings and well screens	1 785		19.3	
Drilling rigs and parts	1 310		7.8	
Steel water pipe and fittings	1 331		5.0	
Plastic water pipe and fittings	893	5 319	4.0	36.1
Paper and converted products	765		9.4	
Printing and bookbinding	1 414		5.9	
Books, brochures, charts	1 561	3 740	2.7	18.0
Computers and accessories	6 796		11.4	
Office supplies	1 971	8 767	4.3	15.7
Furniture, school, office, hospital	2 514	2 514	13.1	13.1
Supplementary foods	255	255	12.0	12.0
Hospital and medical equipment and supplies	968	968	9.0	9.0
Vegetable seeds	427		3.5	
Garden tools	437		2.3	
Agricultural equipment	180	1 044	1.9	7.7
Audio-visual equipment and supplies	2 138		4.6	
Communications equipment/systems	659	2 797	2.7	7.3
Portland cement	504		4.8	
Building materials	1 283	1 787	1.7	6.5
Shelter supplies, including tents and blankets	327	327	6.5	6.5
Clothing	128	128	4.0	4.0
Measuring and testing instruments	416	416	3.9	3.9
Pharmaceutical production equipment	206	206	2.9	2.9

Annex II (continued)

Commodity group	No. of line items a/	Related group total	Value (In millions of United States dollars)	Related group total
Growth monitoring supplies	162	162	2.6	2.6
Generating sets	216	216	2.4	2.4
School supplies	2 586	2 586	2.4	2.4
Inorganic chemicals	54	54	2.1	2.1
Plastic products	601	601	1.1	1.1
Subtotal		42 328		349.6
All others		2 444		22.8
Grand total		44 772		372.4

a/ A line item is an item to be supplied (in any quantity).

Annex III

PROCUREMENT SERVICES IN 1992 ON BEHALF OF GOVERNMENTS, ORGANIZATIONS OF THE UNITED NATIONS SYSTEM AND NON-GOVERNMENTAL ORGANIZATIONS

	Purchase/issue order value (In thousands of United States dollars)
Government and government organizations	
Danish International Development Agency	11 547
Government of Romania (World Bank)	8 281
Turkey	3 769
United States-Operation Provide Comfort	2 545
United States Agency for International Development	2 505
Italy	2 191
Netherlands	2 077
Pakistan	1 922
Bangladesh	1 049
Swedish International Development Agency	897
United Republic of Tanzania	843
Philippines	745
Nigeria	601
Mauritania	524
Germany	522
Japan	516
Ghana	385
Myanmar	343
Sudan	310
Brazil	298
Indonesia	269
Rwanda	258
Oman	236
Finland	219
Bolivia	194
Jamaica	174
Zambia	148
Inter Export/Yugoslavia (former)	137
Sierra Leone	132
Bhutan	128
Mexico	125
China	111
Colombia	105
Congo	101
Ethiopia	85
Syrian Arab Republic	71

Annex III (continued)

	Purchase/issue order value (In thousands of United States dollars)
Government and government organizations (continued)	
Yemen	67
Chile	67
Burundi	62
Taiwan	62
Canadian International Development Agency	61
Uganda	56
Nepal	50
Subtotal	44 788
United Nations system	
United Nations Population Fund	1 078
United Nations Development Programme	679
World Health Organization	550
United Nations Relief and Works Agency for Palestinian Refugees in the Near East	366
Office of the United Nations High Commissioner for Refugees	269
Pan American Health Organization	62
Subtotal	3 004
Non-governmental organizations	
Danish Red Cross	289
Mediswiss	91
COSV Bolivia	83
Folkekirkens Nodhjaelp, Denmark	83
Cooperation Italienne	81
Médecins du Monde	79
Cooperation Suisse/Mali	72
Médicins Sans Frontières	72
Africare	71
The League of the Red Cross Societies	59
Nicaragua Medical Aid	55
Subtotal	1 035
Miscellaneous (under $50 000)	2 827
Total orders placed	51 654

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Annex IV

PURCHASE ORDERS AND ISSUE ORDERS PLACED IN 1992 BY COUNTRY OF DESTINATION, EXCLUDING PROCUREMENT SERVICES

(Excludes provision for freight)

	Value (In thousands of United States dollars)		Value (In thousands of United States dollars)
India	39 157	Burundi	1 078
Bangladesh	23 911	Rwanda	1 078
Iraq	15 363	Benin	1 037
Mozambique	13 650	Niger	1 011
Sudan	13 365	Haiti	990
Ethiopia	12 229	Russian Federation	977
China	12 084	Cameroon	942
Yugoslavia (former)	11 921	Burkina Faso	939
Kenya	10 764	Algeria	888
Nigeria	9 622	Côte d'Ivoire	828
Pakistan	9 272	Brazil	807
Viet Nam	8 730	Bhutan	806
Uganda	7 572	Djibouti	803
Cambodia	6 771	Guatemala	796
Indonesia	6 548	El Salvador	706
Angola	6 231	Syrian Arab Republic	680
Somalia	6 119	Ecuador	678
Myanmar	5 505	Thailand	670
United Repbulic of Tanzania	4 841	Lesotho	604
Egypt	4 687	Central African Republic	597
Philippines	4 624	Honduras	593
Zaire	4 606	Mauritania	547
Nepal	4 353	Democratic People's Republic of Korea	527
Liberia	3 954	Maldives	519
Zimbabwe	3 299	Nicaragua	513
Turkey	3 162	Guinea-Bissau	450
Afghanistan	2 756	Mexico	435
Malawi	2 731	Congo	410
Madagascar	2 719	Peru	408
Zambia	2 379	Gambia	384
Mali	2 282	Cuba	343
Bolivia	2 268	Chad	330

Annex IV (continued)

	Value (In thousands of United States dollars)		Value (In thousands of United States dollars)
Sri Lanka	2 152	Equatorial Guinea	322
Namibia	2 003	Tunisia	316
Guinea	2 100	Paraguay	313
Ghana	1 918	Guyana	304
Sierra Leone	1 878	Swaziland	301
Morocco	1 830	Comoros	294
Senegal	1 804	Mongolia	291
Colombia	292	Mauritius	276
Yemen	1 572		
Jordan	1 569		
Iran (Islamic Republic of)	1 477		
Togo	1 304	All others under $250 000	5 008
Lebanon	1 186		
Lao People's Democratic Republic	1 135	Total	319 494